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SOUTH TEXAS ELECTRIC COOPERATIVE, INC.

P.O. Box 119 • Nursery, Texas 77976 • (361) 575-6491 • Fax (361) 576-1433

September 30, 2021

Mr. Thomas Gleeson, Executive Director
Public Utility Commission of Texas
1701 N. Congress Avenue
PO Box 13326
Austin, TX 78711

Re: Project No. 52557, Interim Instructions for Expressing Interest in Texas Energy Reliability Council Appointment

Dear Mr. Gleeson:

I write to express my interest in serving as representative on the Texas Energy Reliability Council ("TERC") as one of the three members that is not otherwise represented by the representatives in in the assigned categories.

I am employed by South Texas Electric Cooperative, Inc. ("STEC"), a generation and transmission ("G&T") electric cooperative that provides wholesale electric service to nine member distribution electric cooperatives, as the Manager of Wholesale Marketing/QSE and have over 21 years of relevant experience in wholesale market operations, market transactions, strategies, and risk management in both the natural gas and electric industries.

In my current role, I manage power supply reserves paid for by STEC's members and ensure access to power and natural gas markets to meet the physical and financial objectives of providing reliable and economic power for member loads. I oversee and manage all power and natural gas transactions and financial settlement for STEC, negotiate and execute power and natural gas transactions, and design and execute natural gas and power hedging strategies to ensure rate stability for STEC's member cooperatives. During the February winter storm, I effectively coordinated with natural gas entities to secure the necessary gas supply for STEC's resource portfolio and STEC's Black Start resources.

I also have extensive experience with the ERCOT market design and policymaking process. I have represented STEC in the ERCOT stakeholder process since 2006 and I currently serve as the chairman of ERCOT's Technical Advisory Committee, which develops policy recommendations on wholesale market operations for consideration by the ERCOT Board of Directors.

My appointment to TERC would fulfill the directive of Senate Bill 3 to appoint members "representing energy sectors not otherwise represented" to TERC to ensure that unique and diverse perspectives, including those of G&T cooperatives, are considered as TERC strategizes and crafts solutions to ensure the reliability of the ERCOT system. The G&T electric cooperative interfaces

with ERCOT, maintains the transmission system that serves its distribution cooperatives, maintains its generation fleet and manages other power supply arrangements on behalf of member loads, and communicates with Load Resources and ERS Resources to make demand response available to ERCOT during an emergency event. When voluntary load shed is not enough, STEC also coordinates with its members in implementing load shed instructions from ERCOT.

I am able to perform the duties associated with TERC membership. I am committed to working with others in the natural gas and electric power industries to ensure that critical infrastructure needs, and the needs of Texas residents are met.

Thank you for your consideration.

Sincerely,

A handwritten signature in black ink that reads "Clif Lange". The signature is written in a cursive, flowing style.

Clif Lange
Manager of Wholesale Marketing/QSE
South Texas Electric Cooperative, Inc.

4844-5145-1133

CLIF LANGE

clif@stec.org | (361) 485-6206
6028 FM 444 South, Inez, TX 77968

PROFILE

Power and natural gas expert with more than 21 years of experience in market operations, market design, strategy, and risk management. Extensive experience in the ERCOT stakeholder process and currently serves as the chairman of ERCOT's Technical Advisory Committee.

EXPERIENCE


- May 2015 -Present** Manager of Wholesale Marketing/QSE, *South Texas Electric Coop., Inc. (STEC)*
- Oversee and manage all power and natural gas transactions and financial settlement for the cooperative with an annual fuel and energy budget of more than \$400 million. Negotiate and execute power and natural gas transactions to service the members of the cooperative. Develop strategies for the optimization of the STEC resource portfolio in the ERCOT markets. Participate in the ERCOT stakeholder process and in PUCT projects as STEC's representative seeking market stability, provide access to reserves paid for by members and ensure access to power and gas markets to meet the physical and financial objectives of providing reliable and economic power for member loads. Develop and provide analyses and reports to STEC leadership and to its Board. Prepare and develop annual capital, operating, and fuel budgets. Design and execute natural gas and power hedging strategies to ensure rate stability for STEC's members. Provide information and develop solutions as necessary for regulators, legislators, and other parties.
- July 2006 – May 2015** Assistant Manager of Wholesale Marketing/QSE, *STEC*
- Oversee and manage daily operations of STEC's day-ahead and real-time operating desks. Develop and maintain tool sets for STEC operational needs to ensure optimal performance of STEC's generating portfolio, natural gas supply and fuel redundancy. Implement the designed market strategies and provide analysis and feedback on those strategies for modification as necessary. Negotiate and execute short-term power or natural gas purchases or sales. Provide data analytics and support to STEC management. Support and guide daily settlement processes to ensure timely and accurate financial accounting for gas and power transactions. Provide subject matter expertise and management of records for regulatory compliance. Participate in the ERCOT stakeholder process as STEC's representative.
- February 2000 – July 2006** Marketing and QSE Specialist, *STEC*
- Schedule and dispatch STEC's portfolio of generating assets. Purchase and sell electric energy and natural gas to meet the load needs of the cooperative. Optimize margin opportunities for the generating portfolio. Maintain accurate logs and records of activities.

EDUCATION

University of Houston-Victoria, *Victoria, Texas*
December 1998: Bachelor of Business Administration-Management



Texas Electric Cooperatives

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September 30, 2021

Chairman Peter Lake
Commissioner Will McAdams
Commissioner Lori Cobos
Commissioner Jimmy Glotfelty
Thomas Gleeson, Executive Director

Public Utility Commission of Texas
1701 N. Congress Avenue
Austin, TX 78701

Texas Electric Cooperatives (TEC) is the statewide association of electric cooperatives, representing the interests of our 75 member systems. TEC submits this letter in support of the appointment of Clif Lange of South Texas Electric Cooperative (STEC) to serve as a member of the Texas Energy Reliability Council (TERC) as a representative of an energy sector not otherwise represented on the council.

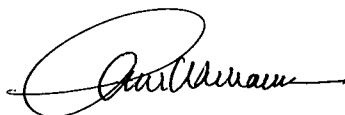
TEC strongly supports the appointment of Mr. Lange on the TERC because STEC is a generation and transmission (G&T) cooperative with a unique perspective not otherwise reflected on the council.¹ While distribution cooperatives serve at retail, G&Ts provide wholesale power and transmission service to their distribution member systems. STEC owns and/or operates dispatchable coal and gas-fueled resources, along with hydroelectric dams, solar, and wind generation facilities situated across 47 counties throughout South Texas and the Rio Grande Valley, and is in a distinctive position as a not-for-profit and member-owned entity that competes in the ERCOT wholesale market. Without a representative from a G&T cooperative such as STEC, the TERC will be missing a key component of the electricity supply chain.

Mr. Lange currently serves as Manager of Wholesale Marketing/QSE for STEC and as Chair of the Technical Advisory Committee (TAC) at ERCOT. As Chair of TAC, Mr. Lange advises the ERCOT Board of Directors on policy changes that directly affect system reliability and resilience. In his role at STEC, Mr. Lange manages all aspects of power and natural gas transactions to optimize the cooperative's commercial position in the ERCOT market. His combination of experience in generation operations, fuel security, and ERCOT power markets makes him an ideal candidate for this segment of the TERC.

For the reasons stated above, TEC believes Clif Lange will provide unmatched expertise on the TERC representing an energy sector not otherwise represented. Without the inclusion of STEC and Mr. Lange, the TERC will be missing the unique perspective of a G&T cooperative with extensive experience in the electricity supply chain.

Thank you for considering this recommendation.

Sincerely,



Mike Williams
President and CEO

¹ TEC has separately recommended the appointment of Julie Parsley, CEO of Pedernales Electric Cooperative, to represent the cooperative segment from the perspective of a distribution cooperative.